



Single Digits Partner Program

Single Digits Overview

Single Digits is a leading global provider of High Speed Internet Access (HSIA) management and support solutions, guest management software and technical support services. Single Digits' custom developed Business Access Portal (BAP) enables properties to deliver their own brand of HSIA in a variety of industries including hospitality, property management, health care, government / education, travel and more. Our manage service business model enables our clients to boost revenue, increase customer loyalty, and promote their own core brand without capital expenditures. The sound business fundamentals, on which the company is created, have lead to exceptional industry growth and profitability, as recognized by Inc. Magazine in 2008 and 2009 as one of their 500 Fastest Growing Companies in the U.S.

Single Digits Benefits

Our Business Access Portal (BAP) will allow you and your clients to have a HSIA solution tailored to your needs. This versatile BAP allows for you to leave your imprint on the technology viewed by the guest. By partnering with Single Digits, your benefits will include:

- 24x7x365 Live Guest Phone Support
- Network Monitoring via real time Simple Network Monitoring Protocol
- Customizable Customer Access Portal
- BAP to record revenue reports, activity reports and more
- Trouble Tickets
- N⁺¹ Redundancy

Where is the service a good fit?

Single Digits versatile business capabilities allows for the engineering, deployment and ongoing user support at almost any business property. Good candidates for this service include the following:

- Hotels
- Marinas
- Shopping Malls
- Libraries
- Airports
- Convention Centers
- Restaurants and Cafés
- Spas and Gyms
- Convenience Stores
- Apartment Buildings /Condominiums
- Train Stations
- Airports
- Stadiums and Sports Venues
- Camp Grounds
- Ski and Vacation Resorts
- MDUs and MTUs
- Convenience Stores
- Gas Stations
- Municipal Buildings
- Schools



Single Digits Solution

Single Digits is a leading provider of guest internet access management and support solutions. Using our AAA (authentication, authorization, and accounting) back office solution, we are able to provide our customers with their own brand of wireless internet service. Our Enterprise Gateway, installed at all locations, is connected to our NOC (Network Operations Center) via existing broadband connections. AP's (Access Points) will then be installed and connected to the Gateway where information is transmitted directly back to the NOC in our facilities. When a browser is launched within access of an AP, the user will be automatically redirected to the Customer Access Portal, customized by the venue, where the user will then log-in to the network. In addition to HSIA, the vendors will be able to use the network to control VoIP, VoD, Security Cameras, In-Room Controls, back office applications, and more.

Partner Benefits

By working with Single Digits, your company will benefit greatly from the added resources available to your vendors. Benefits include:

- Closing deals faster
- Retaining product margin
- Entrance into new markets
- Maximizing revenue
- Recurring revenue

Partner Requirements

In order to qualify for the Single Digits Partner Program, your organization must:

1. Employ a minimum of two (2) engineers with current wireless specialist certification from a leading manufacturer (Cisco, Enterasys, Proxim, etc.).
2. Provide a minimum of three (3) sales people for Single Digits training.
3. Develop a plan to reach a pre-determined quarterly / annual quota.

Premier Partner Program & Channel Partner Program

There are two different discount levels based on volume. Please fill out and submit the Channel Partner Application or contact Single Digits at partners-us@singledigits.com for a direct consultation.

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749 East Industrial Park Drive • Manchester, NH 03109

Phone 603.580.1539 • Fax 801.469.3700

www.singledigits.com